



Corporate Headquarters

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Memorandum

Subject: Welch Allyn Global Shelf Box/Package Label Transformation

Date: August 2015

Welch Allyn continues to embrace the importance and value of global data standards in the healthcare industry that will help improve patient safety, provide enhanced product traceability and reduce costs to all partners in the healthcare supply chain.

In partnership with care providers and supply chain partners, the path to global healthcare data standardization is a multi-year global initiative for all of us. Welch Allyn has started to utilize standards set by GS1 that will improve identification of product and the exchange of standardized information on our labeling, in our electronic data interchange (EDI) transactions, and by sharing important product data attributes to all customers around the globe. **We have already started our journey by changing many of our shelf box/package labels on our products and we continue to work towards complete transformation by September of 2016.**

Many of you may have noticed that Welch Allyn has already begun to transform shelf box packaging to have a common look, and include the use of a **Global Trade Identification Number (GTIN) and Production Identifier (Serial Number or Lot Code) in both human readable and GS1-128 Standard barcode format.** The corresponding internal Welch Allyn Material Number (#), Product Identification Number and Description (REF) will also be present in human readable format on each shelf box/package label.

As we continue to strive to complete this activity by September 2016, there will be a phased transformation of label size and layout changes, with a mix of both “old” and “new” style labels on our shelf box packaging. As we continue to make these changes we appreciate your understanding and support and look forward to serving your medical device needs in the future.

Together we can make this possible. Together we can make a difference!

For more information, including questions and answers about Welch Allyn’s healthcare data standardization initiative please see:

<http://www.welchallyn.com/en/other/corporate-policies/healthcare-data-standardization-compliance.html>

Below are a few examples as we start this transformation:

EXAMPLE ONLY

(#) Welch Allyn Material Number & Description

(REF) Product Identification Number & Description



(GTIN) Global Trade Identification Number

WelchAllyn

CP2A-4E2
CP200 INTERP, IEC, R, ENG, EURO PC

REF 901049
ELECTROCARDIOGRAPH



Welch Allyn, Inc.
4341 State Street Road
Skaneateles Falls
NY 13153 USA



SN

GTIN



(01) 00732094093537



(21) 20021642

Made In USA

R_x ONLY

EXAMPLES ONLY

WelchAllyn

450T0-E1
SPOT LXi BPwST+ ENG 110V

REF 901056 VITAL SIGNS DEVICE

GTIN



(01) 00732094003673

SN



(21) 123456789

Passed Final Quality Assurance Testing



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